NORTH AMERICAN PRODUCERS

POTASH EXPORTS
(Short Tons K_2O)

CALENDAR YEAR 1984

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Argentina	-	-	1,334	-	-	1,334
Australia	6,209	57,136	101,934	-	5,791	171,070
Bangladesh	46,898	-	-	-	-	46,898
Belgium	-	-	-	-	179	179
Brazil	153,636	115,196	230,467	-	976	500,275
Chile	22,162	-	-	-	6,805	28,967
China	462,472	-	-	-	-	462,472
Colombia	27,052	1,765	7,076	-	3,953	39,846
Costa Rica	9,706	2,734	5,602	-	4,376	22,418
Denmark	10,102	-	-	-	-	10,102
Dom.Republic	2,453	-	15,474	-	572	18,499
Ecuador	7,707	-	2,593	-	1,273	11,573
*France	120,536	-	-	-	-	120,536
Ghana	-	-	12	-	-	12
Guatemala	683	-	1,366	-	764	2,813
Haiti	-	-	945	-	-	945
Honduras	1,047	-	-	-	13	1,060
India	447,406	-	-	-	-	447,406
Indonesia	81,885	-	-	-	-	81,885
Ireland	-	-	45,825	-	-	45,825
Jamaica	1,872	5,827	-	-	-	7,699
Japan	223,448	68,313	31,564	91,208	24,838	439,371
Korea	252,307	-	-	7,604	-	259,911
Malaysia	149,286	2,043	-	-	8,901	160,230
Martinique	-	-	-	-	767	767
Mexico	27,413	-	-	-	21,111	48,524
New Zealand	110,581	7,306	-	379	209	118,475
Nicaragua	-	-	10,532	-	1,372	11,904
Panama	1,928	-	1,851	-	4	3,783
Peru	8,000	3,410	-	-	254	11,664
Philippines	28,216	-	-	-	409	28,625
Puerto Rico	-	3,666	-	-	637	4,303
Saudi Arabia	-	-	-	-	1,157	1,157
South Africa	6,881	-	23,668	-	-	30,549
Sri Lanka	46,487	-	-	-	-	46,487
*Switzerland	-	-	-	-	-	-
Taiwan	75,331	-	-	-	-	75,331
Thailand	-	-	-	-	970	970
Uruguay	-	-	1,323	-	-	1,323
Venezuela	15,732	-	5,805	-	-	21,537
West Germany	-	-	-	-	551	551
TOTAL AG.	2,347,436	267,396	487,371	99,191	85,882	3,287,276
			NON-AGRICULTURAL			
Australia	-	-	-	-	52	52
Japan	548	-	-	58,464	931	59,943
Korea	-	-	-	5,090	-	5,090
Mexico	7,515	-	-	-	-	7,515
Romania	35	-	-	-	-	35
Sweden	438	-	-	-	-	438
Trinidad	-	-	-	12	-	12
Un.Kingdom	679	-	-	-	-	679
TOTAL NON-AG.	9,215	-	-	63,566	983	73,764
TOTAL EXPORTS	2,356,651	267,396	487,371	162,757	86,865	3,361,040

*Corrected by reporting company.

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES

(Short Tons K_2O)

CALENDAR YEAR 1984

AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Alabama	10,863	26,605	29,044	16,149	3,365	86,026
Alaska	-	-	182	-	101	283
Arizona	182	-	125	-	176	483
Arkansas	124	3,153	35,095	9,251	1,076	48,699
California	24,646	14,054	7,771	-	21,932	68,403
Colorado	2,653	356	7,685	1,081	2,611	14,386
Connecticut	-	2,317	1,831	216	356	4,720
Delaware	-	135	28,295	1,431	666	30,527
Florida	86,919	14,483	18,471	4,755	38,768	163,396
Georgia	54,625	17,061	60,354	28,096	18,825	178,961
Hawaii	1,483	9,467	3,155	3,367	227	17,699
Idaho	2,473	7,126	7,918	164	3,272	20,953
Illinois	29,619	571,182	106,255	81,019	2,886	790,961
Indiana	9,203	289,004	29,891	69,426	2,347	399,871
Iowa	19,992	280,619	149,946	92,057	947	543,561
Kansas	2,885	5,361	22,935	3,991	1,924	37,096
Kentucky	1,663	96,840	48,233	2,955	15,165	164,856
Louisiana	3,462	8,924	36,704	5,682	104	54,876
Maine	839	1,157	4,962	429	505	7,892
Maryland	2,512	2,938	13,119	6,494	1,490	26,553
Massachusetts	-	609	2,668	1,938	313	5,528
Michigan	26,630	169,505	23,824	2,237	2,728	224,924
Minnesota	9,036	115,783	248,288	21,080	3,380	397,567
Mississippi	30,045	7,214	4,383	12,819	439	54,900
Missouri	25,994	44,141	172,665	29,330	935	273,065
Montana	166	666	12,288	1,079	163	14,362
Nebraska	4,118	2,919	19,388	9,602	7,162	43,189
Nevada	-	-	-	13	-	13
New Hampshire	-	87	478	-	45	610
New Jersey	-	1,564	3,466	1,779	708	7,517
New Mexico	1,761	-	1,262	149	4,358	7,530
New York	4,837	34,024	38,753	6,341	2,598	86,553
North Carolina	15,566	26,245	44,980	19,589	7,622	114,002
North Dakota	750	4,979	17,743	888	-	24,360
Ohio	25,556	318,754	73,851	14,019	5,174	437,354
Oklahoma	974	18,351	25,174	530	1,023	46,052
Oregon	1,376	3,491	21,157	712	2,094	28,830
Pennsylvania	4,452	18,768	23,062	4,634	2,657	53,573
Rhode Island	-	1,684	-	726	79	2,489
South Carolina	16,278	12,866	30,586	6,348	6,574	72,652
South Dakota	103	4,208	7,087	1,545	30	12,973
Tennessee	3,903	28,212	96,281	12,348	3,716	144,460
Texas	39,074	15,357	84,053	8,146	8,791	155,421
Utah	3,288	356	914	50	81	4,689
Vermont	-	1,655	1,319	851	267	4,092
Virginia	8,548	10,490	32,822	18,617	1,597	72,074
Washington	9,537	7,867	21,561	2,322	3,071	44,358
West Virginia	-	3,198	1,198	62	117	4,575
Wisconsin	5,348	241,522	44,172	14,446	3,529	309,017
Wyoming	513	401	746	69	315	2,044
TOTAL U.S.	491,996	2,445,698	1,666,140	518,832	186,309	5,308,975
CANADA						
Alberta	591	2,824	22,684	1,506	107	27,712
Br.Columbia	21	675	5,344	54	633	6,727
Manitoba	-	5,034	14,021	1,069	22	20,146
New Brunswick	-	6,593	7,254	-	360	14,207
Newfoundland	918	-	-	-	110	1,028
Nova Scotia	52	486	4,471	-	-	5,009
Ontario	196	181,704	60,276	2,579	7,883	252,638
Pr.Edw.Isle	544	-	6,549	-	819	7,912
Quebec	1,521	38,387	79,231	76	8,630	127,845
Saskatchewan	437	2,637	7,747	615	-	11,436
TOTAL CANADA	4,280	238,340	207,577	5,899	18,564	474,660
EXPORTS	2,347,436	267,396	487,371	99,191	85,882	3,287,276
TOTAL AGRIC.	2,843,712	2,951,434	2,361,088	623,922	290,755	9,070,911

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
OCTOBER-DECEMBER QUARTER 1984 AND 1983

	PRODUCTION K2O		ENDING INVENTORY K2O DEC 31		DISAPPEARANCE K2O	
	1984 OCT-DEC	1983	1984	1983	1984 OCT-DEC	1983
Standard Muriate	125,158	120,030	99,974	164,988	125,412	112,707
Chemical Muriate	5,763	7,943	2,804	542	4,901	8,438
Coarse Muriate	65,554	62,699	55,330	73,489	52,341	70,819
Granular Muriate	109,463	166,626	91,998	77,799	100,870	143,327
Soluble Muriate	12,818	10,868	5,019	885	11,330	10,159
Sulphates	73,762	102,266	94,185	116,635	82,687	83,561
Total	392,518	470,432	349,310	434,338	377,541	429,011

	AGRICULTURAL SALES K2O				NON-AGRICULTURAL SALES K2O				TOTAL SALES K2O AG & NON-AG	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1984 OCT-DEC	1983	1984 OCT-DEC	1983	1984 OCT-DEC	1983	1984 OCT-DEC	1983	1984 OCT-DEC	1983
Standard Muriate	41,046	34,846	52,617	55,845	28,068	22,569	1,888	1,657	123,619	114,917
Chemical Muriate	-	-	-	-	4,902	8,437	-	-	4,902	8,437
Coarse Muriate	29,115	66,896	25,392	5,109	-	-	-	-	54,507	72,005
Granular Muriate	70,141	113,042	26,404	13,206	-	-	-	-	96,545	126,248
Soluble Muriate	2,391	3,184	379	-	8,536	6,963	-	-	11,306	10,147
Sulphates	60,939	76,034	17,785	13,532	943	1,042	258	207	79,925	90,815
Total	203,632	294,002	122,577*	87,692	42,449	39,011	2,146*	1,864	370,804	422,569

*Exports listed on reverse side.

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POTASH & PHOSPHATE INSTITUTE

CALENDAR YEAR POTASH REPORT SUMMARY

(Short Tons K_2O)

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1984	1983	Change %	1984	1983	Change %	1984	1983	Change %
Beginning Inventory	949,646	1,638,183	-42.0%	434,338	572,492	-24.1%	1,383,984	2,210,675	-37.4%
(+) Production	8,541,332	6,534,944	+30.7%	1,695,852	1,568,132	+ 8.1%	10,237,184	8,103,076	+26.3%
(-) Ending Inventory	1,700,814	949,646	+79.1%	349,310	434,338	-19.6%	2,050,124	1,383,984	+48.1%
(=) Total Disappearance	7,790,164	7,223,481	+ 7.8%	1,780,880	1,706,286	+ 4.4%	9,571,044	8,929,767	+ 7.2%
(-) Exports	2,804,729	2,233,275	+25.6%	556,311	366,965	+51.6%	3,361,040	2,600,240	+29.3%
(=) Disappearance-Canada & United States	4,985,435	4,990,206	- 0.1%	1,224,569	1,339,321	- 8.6%	6,210,004	6,329,527	- 1.9%

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. & CANADIAN PRODUCERS
CALENDAR YEAR 1984 AND 1983

	PRODUCTION K_2O JANUARY-DECEMBER		ENDING INVENTORY K_2O DECEMBER 31		DISAPPEARANCE K_2O JANUARY-DECEMBER	
	1984	1983	TOTAL 1984	TOTAL 1983	1984	1983
Spec. Std. Muriate	239,936	211,851	18,448	44,209	265,697	198,295
Standard Muriate	2,843,409	1,884,203	468,266	355,074	2,730,217	2,128,246
Chemical Muriate	116,390	94,542	5,690	2,261	112,961	102,762
Coarse Muriate	3,130,197	2,691,905	724,584	440,665	2,846,278	3,112,335
Granular Muriate	2,768,703	2,162,392	577,791	273,439	2,464,351	2,271,981
Soluble Muriate	854,237	732,913	161,160	151,701	844,778	787,291
Sulphates	284,312	325,270	94,185	116,635	306,762	328,857
Total	10,237,184	8,103,076	2,050,124	1,383,984	9,571,044	8,929,767

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA JAN-DEC		* EXPORTS JAN-DEC		U.S. & CANADA JAN-DEC		* EXPORTS JAN-DEC		JAN-DEC	
	1984	1983	1984	1983	1984	1983	1984	1983	1984	1983
Spec. Std. Muriate	6,171	1,564	203,557	153,207	-	-	-	-	209,728	154,771
Standard Muriate	490,105	441,816	2,143,879	1,636,480	161,344	125,755	7,715	7,667	2,803,043	2,211,718
Chemical Muriate	-	-	-	-	103,924	101,227	1,500	1,613	105,424	102,840
Coarse Muriate	2,684,038	2,949,268	267,396	227,723	-	-	-	-	2,951,434	3,176,991
Granular Muriate	1,873,717	1,785,666	487,371	343,454	-	-	-	-	2,361,088	2,129,120
Soluble Muriate	524,731	502,251	99,191	112,681	141,964	131,594	63,566	36,231	829,452	782,757
Sulphates	204,873	230,085	85,882	80,511	4,527	3,920	983	673	296,265	315,189
Total	5,783,635	5,910,650	3,287,276	2,554,056	411,759	362,496	73,764	46,184	9,556,434	8,873,386

*Exports listed on reverse side.

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES

(Short Tons K_2O)

CALENDAR YEAR 1984

NON-AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Alabama	22,631	-	-	45,646	-	68,277
Arizona	12	-	-	-	12	24
Arkansas	27	-	-	29	98	154
California	11,265	-	-	71	781	12,117
Colorado	6,642	-	-	-	63	6,705
Connecticut	52	-	-	-	-	52
Delaware	36,808	-	-	2,605	-	39,413
Florida	877	-	-	76	-	953
Georgia	43	-	-	756	256	1,055
Illinois	34,420	-	-	1,866	26	36,312
Indiana	2,582	-	-	-	11	2,593
Iowa	317	-	-	1,034	-	1,351
Kansas	2,210	-	-	534	66	2,810
Kentucky	50	-	-	351	-	401
Louisiana	1,463	-	-	494	-	1,957
Maine	126	-	-	-	-	126
Maryland	488	-	-	-	73	561
Massachusetts	589	-	-	-	-	589
Michigan	225	-	-	1,230	421	1,876
Minnesota	40	-	-	-	-	40
Mississippi	3,014	-	-	475	-	3,489
Missouri	2,870	-	-	88	854	3,812
Montana	149	-	-	-	-	149
Nebraska	74	-	-	-	51	125
Nevada	-	-	-	-	275	275
New Jersey	12,098	-	-	271	267	12,636
New Mexico	19,664	-	-	13,058	-	32,722
New York	8	-	-	1,068	-	1,076
North Carolina	51	-	-	-	-	51
North Dakota	115	-	-	-	-	115
Ohio	9,278	-	-	57,327	-	66,605
Oklahoma	8,245	-	-	236	113	8,594
Oregon	1,609	-	-	28	-	1,637
Pennsylvania	3,288	-	-	1,077	84	4,449
Rhode Island	121	-	-	-	-	121
South Carolina	28	-	-	100	1	129
South Dakota	-	-	-	8	-	8
Tennessee	146	-	-	307	13	466
Texas	49,476	-	-	2,493	189	52,158
Utah	14,804	-	-	40	107	14,951
Virginia	365	-	-	-	-	365
Washington	3,202	-	-	-	-	3,202
West Virginia	-	-	-	1,297	114	1,411
Wisconsin	222	-	-	-	-	222
Wyoming	649	-	-	-	259	908
TOTAL U.S.	250,343	-	-	132,565	4,134	387,042
CANADA						
Alberta	2,852	-	-	936	63	3,851
Br.Columbia	-	-	-	-	83	83
Manitoba	-	-	-	-	65	65
New Brunswick	16	-	-	-	-	16
Newfoundland	635	-	-	-	-	635
Ontario	3,687	-	-	5,255	129	9,071
Quebec	41	-	-	-	-	41
Saskatchewan	7,694	-	-	3,208	53	10,955
TOT. CANADA	14,925	-	-	9,399	393	24,717
EXPORTS	9,215	-	-	63,566	983	73,764
TOT. NON-AG.	274,483	-	-	205,530	5,510	485,523
GRAND TOTAL	3,118,195	2,951,434	2,361,088	829,452	296,265	9,556,434

CANADIAN PRODUCERS POTASH EXPORTS

(Short Tons K_2O)

CALENDAR YEAR 1984

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	TOTAL
Australia	6,209	52,542	98,873	-	157,624
Bangladesh	46,898	-	-	-	46,898
Brazil	87,857	42,121	165,998	-	295,976
Chile	22,162	-	-	-	22,162
China	462,472	-	-	-	462,472
Costa Rica	9,706	2,734	1,337	-	13,777
Denmark	10,102	-	-	-	10,102
*France	120,536	-	-	-	120,536
Ghana	-	-	12	-	12
India	447,406	-	-	-	447,406
Indonesia	81,885	-	-	-	81,885
Ireland	-	-	45,825	-	45,825
Jamaica	1,872	5,827	-	-	7,699
Japan	173,927	68,313	30,060	91,208	363,508
Korea	252,307	-	-	7,604	259,911
Malaysia	139,755	2,043	-	-	141,798
Mexico	20,113	-	-	-	20,113
New Zealand	44,449	6,658	-	-	51,107
Nicaragua	-	-	10,532	-	10,532
Philippines	28,216	-	-	-	28,216
South Africa	6,881	-	23,668	-	30,549
Sri Lanka	46,487	-	-	-	46,487
*Switzerland	-	-	-	-	-
Taiwan	75,331	-	-	-	75,331
TOTAL AGRIC.	2,084,571	180,238	376,305	98,812	2,739,926
		NON-AGRICULTURAL			
Japan	535	-	-	58,464	58,999
Korea	-	-	-	5,090	5,090
Romania	35	-	-	-	35
Un.Kingdom	679	-	-	-	679
TOTAL NON-AG.	1,249	-	-	63,554	64,803
TOTAL EXPORTS	2,085,820	180,238	376,305	162,366	2,804,729

* Corrected by reporting company.

POTASH & PHOSPHATE INSTITUTE

CANADIAN PRODUCERS POTASH SALES

(Short Tons K_2O)

CALENDAR YEAR 1984

AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	TOTAL
Alabama	7,897	25,010	19,334	16,149	68,390
Alaska	-	-	182	-	182
Arkansas	1	1,215	3,123	8,871	13,210
California	-	30	-	-	30
Colorado	13	-	234	470	717
Connecticut	-	2,197	1,831	216	4,244
Delaware	-	135	24,731	1,431	26,297
Florida	82,385	13,243	13,740	4,755	114,123
Georgia	40,450	17,061	53,118	28,030	138,659
Hawaii	-	6,464	-	3,367	9,831
Idaho	-	1,989	2,547	164	4,700
Illinois	29,239	506,968	102,576	81,019	719,802
Indiana	8,520	282,367	28,948	69,426	389,261
Iowa	19,103	269,832	144,022	92,057	525,014
Kansas	-	167	169	2,032	2,368
Kentucky	733	91,195	39,738	2,955	134,621
Louisiana	-	15	1,933	4,439	6,387
Maine	839	915	4,780	429	6,963
Maryland	2,512	2,938	12,949	6,494	24,893
Massachusetts	-	609	2,668	1,876	5,153
Michigan	26,558	169,505	23,824	2,237	222,124
Minnesota	9,022	115,783	248,243	21,080	394,128
Mississippi	-	5,437	16	12,819	18,272
Missouri	2,225	29,764	62,545	27,179	121,713
Montana	28	666	12,043	1,018	13,755
Nebraska	32	2,261	5,266	8,710	16,269
Nevada	-	-	-	13	13
New Hampshire	-	87	478	-	565
New Jersey	-	1,290	2,379	1,779	5,448
New York	4,837	33,963	37,459	6,341	82,600
North Carolina	15,198	25,309	40,036	19,589	100,132
North Dakota	750	4,979	17,743	888	24,360
Ohio	25,556	306,527	72,113	14,003	418,199
Oklahoma	-	15,191	3,660	-	18,851
Oregon	-	2,023	8,826	712	11,561
Pennsylvania	3,748	16,298	19,938	4,634	44,618
Rhode Island	-	1,261	-	726	1,987
South Carolina	13,992	12,866	28,881	6,348	62,087
South Dakota	-	4,208	6,694	1,545	12,447
Tennessee	1,092	18,635	78,692	12,326	110,745
Texas	-	-	-	377	377
Utah	116	-	-	13	129
Vermont	-	1,655	1,319	851	3,825
Virginia	7,805	10,490	32,762	18,617	69,674
Washington	1,792	7,642	20,321	2,322	32,077
West Virginia	-	3,198	1,183	62	4,443
Wisconsin	5,191	241,461	43,623	14,385	304,660
Wyoming	334	281	168	54	837
TOTAL U.S.	309,968	2,253,130	1,224,835	502,808	4,290,741
CANADA					
Alberta	591	2,824	22,684	1,506	27,605
Br.Columbia	21	675	5,344	54	6,094
Manitoba	-	5,034	14,021	1,069	20,124
New Brunswick	-	6,593	7,254	-	13,847
Newfoundland	918	-	-	-	918
Nova Scotia	52	486	4,471	-	5,009
Ontario	196	181,704	60,276	2,579	244,755
Pr.Edw.Isle	544	-	6,549	-	7,093
Quebec	1,521	38,387	79,231	76	119,215
Saskatchewan	437	2,637	7,747	615	11,436
TOTAL CANADA	4,280	238,340	207,577	5,899	456,096
EXPORTS	2,084,571	180,238	376,305	98,812	2,739,926
TOTAL AGRIC.	2,398,819	2,671,708	1,808,717	607,519	7,486,763

POTASH & PHOSPHATE INSTITUTE

CANADIAN PRODUCERS POTASH SALES

(Short Tons K_2O)

CALENDAR YEAR 1984

NON-AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	TOTAL
Alabama	9,651	-	-	44,319	53,970
Colorado	1,092	-	-	-	1,092
Delaware	33,082	-	-	2,605	35,687
Georgia	-	-	-	756	756
Illinois	24,373	-	-	1,837	26,210
Indiana	2,521	-	-	-	2,521
Iowa	-	-	-	1,034	1,034
Kansas	740	-	-	-	740
Kentucky	-	-	-	351	351
Maine	51	-	-	-	51
Maryland	488	-	-	-	488
Michigan	163	-	-	1,230	1,393
Mississippi	2,933	-	-	392	3,325
Missouri	2,283	-	-	14	2,297
Montana	134	-	-	-	134
New Jersey	11,826	-	-	162	11,988
New York	-	-	-	1,068	1,068
North Dakota	115	-	-	-	115
Ohio	8,951	-	-	57,234	66,185
Oregon	1,591	-	-	28	1,619
Pennsylvania	861	-	-	1,002	1,863
South Dakota	-	-	-	8	8
Tennessee	-	-	-	171	171
Virginia	365	-	-	-	365
West Virginia	-	-	-	1,297	1,297
Wyoming	542	-	-	-	542
TOTAL U.S.	101,762	-	-	113,508	215,270
CANADA					
Alberta	2,852	-	-	936	3,788
New Brunswick	16	-	-	-	16
Newfoundland	635	-	-	-	635
Ontario	3,687	-	-	5,255	8,942
Quebec	41	-	-	-	41
Saskatchewan	7,694	-	-	3,208	10,902
TOTAL CANADA	14,925	-	-	9,399	24,324
EXPORTS	1,249	-	-	63,554	64,803
TOTAL NON-AG.	117,936	-	-	186,461	304,397
GRAND TOTAL	2,516,755	2,671,708	1,808,717	793,980	7,791,160

U.S. PRODUCERS POTASH EXPORTS
(Short Tons K_2O)
CALENDAR YEAR 1984

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Argentina	-	-	1,334	-	-	1,334
Australia	-	4,594	3,061	-	5,791	13,446
Belgium	-	-	-	-	179	179
Brazil	65,779	73,075	64,469	-	976	204,299
Chile	-	-	-	-	6,805	6,805
Colombia	27,052	1,765	7,076	-	3,953	39,846
Costa Rica	-	-	4,265	-	4,376	8,641
Dom.Republic	2,453	-	15,474	-	572	18,499
Ecuador	7,707	-	2,593	-	1,273	11,573
Guatemala	683	-	1,366	-	764	2,813
Haiti	-	-	945	-	-	945
Honduras	1,047	-	-	-	13	1,060
Japan	49,521	-	1,504	-	24,838	75,863
Malaysia	9,531	-	-	-	8,901	18,432
Martinique	-	-	-	-	767	767
Mexico	7,300	-	-	-	21,111	28,411
New Zealand	66,132	648	-	379	209	67,368
Nicaragua	-	-	-	-	1,372	1,372
Panama	1,928	-	1,851	-	4	3,783
Peru	8,000	3,410	-	-	254	11,664
Philippines	-	-	-	-	409	409
Puerto Rico	-	3,666	-	-	637	4,303
Saudia Arabia	-	-	-	-	1,157	1,157
Thailand	-	-	-	-	970	970
Uruguay	-	-	1,323	-	-	1,323
Venezuela	15,732	-	5,805	-	-	21,537
West Germany	-	-	-	-	551	551
TOTAL AGRIC.	262,865	87,158	111,066	379	85,882	547,350
			NON-AGRICULTURAL			
Australia	-	-	-	-	52	52
Japan	13	-	-	-	931	944
Mexico	7,515	-	-	-	-	7,515
Sweden	438	-	-	-	-	438
Trinidad	-	-	-	12	-	12
TOTAL NON-AG.	7,966	-	-	12	983	8,961
TOTAL EXPORTS	270,831	87,158	111,066	391	86,865	556,311

POTASH & PHOSPHATE INSTITUTE

U. S. PRODUCERS POTASH SALES

(Short Tons K_2O)

CALENDAR YEAR 1984

AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Alabama	2,966	1,595	9,710	-	3,365	17,636
Alaska	-	-	-	-	101	101
Arizona	182	-	125	-	176	483
Arkansas	123	1,938	31,972	380	1,076	35,489
California	24,646	14,024	7,771	-	21,932	68,373
Colorado	2,640	356	7,451	611	2,611	13,669
Connecticut	-	120	-	-	356	476
Delaware	-	-	3,564	-	666	4,230
Florida	4,534	1,240	4,731	-	38,768	49,273
Georgia	14,175	-	7,236	66	18,825	40,302
Hawaii	1,483	3,003	3,155	-	227	7,868
Idaho	2,473	5,137	5,371	-	3,272	16,253
Illinois	380	64,214	3,679	-	2,886	71,159
Indiana	683	6,637	943	-	2,347	10,610
Iowa	889	10,787	5,924	-	947	18,547
Kansas	2,885	5,194	22,766	1,959	1,924	34,728
Kentucky	930	5,645	8,495	-	15,165	30,235
Louisiana	3,462	8,909	34,771	1,243	104	48,489
Maine	-	242	182	-	505	929
Maryland	-	-	170	-	1,490	1,660
Massachusetts	-	-	-	62	313	375
Michigan	72	-	-	-	2,728	2,800
Minnesota	14	-	45	-	3,380	3,439
Mississippi	30,045	1,777	4,367	-	439	36,628
Missouri	23,769	14,377	110,120	2,151	935	151,352
Montana	138	-	245	61	163	607
Nebraska	4,086	658	14,122	892	7,162	26,920
New Hampshire	-	-	-	-	45	45
New Jersey	-	274	1,087	-	708	2,069
New Mexico	1,761	-	1,262	149	4,358	7,530
New York	-	61	1,294	-	2,598	3,953
North Carolina	368	936	4,944	-	7,622	13,870
Ohio	-	12,227	1,738	16	5,174	19,155
Oklahoma	974	3,160	21,514	530	1,023	27,201
Oregon	1,376	1,468	12,331	-	2,094	17,269
Pennsylvania	704	2,470	3,124	-	2,657	8,955
Rhode Island	-	423	-	-	79	502
South Carolina	2,286	-	1,705	-	6,574	10,565
South Dakota	103	-	393	-	30	526
Tennessee	2,811	9,577	17,589	22,	3,716	33,715
Texas	39,074	15,357	84,053	7,769	8,791	155,044
Utah	3,172	356	914	37	81	4,560
Vermont	-	-	-	-	267	267
Virginia	743	-	60	-	1,597	2,400
Washington	7,745	225	1,240	-	3,071	12,281
West Virginia	-	-	15	-	117	132
Wisconsin	157	61	549	61	3,529	4,357
Wyoming	179	120	578	15	315	1,207
TOTAL U.S.	182,028	192,568	441,305	16,024	186,309	1,018,234
CANADA						
Alberta	-	-	-	-	107	107
Br.Columbia	-	-	-	-	633	633
Manitoba	-	-	-	-	22	22
New Brunswick	-	-	-	-	360	360
Newfoundland	-	-	-	-	110	110
Ontario	-	-	-	-	7,883	7,883
Pr.Edw.Isle	-	-	-	-	819	819
Quebec	-	-	-	-	8,630	8,630
TOTAL CANADA	-	-	-	-	18,564	18,564
EXPORTS	262,865	87,158	111,066	379	85,882	547,350
TOTAL AGRIC.	444,893	279,726	552,371	16,403	290,755	1,584,148

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
CALENDAR YEAR 1984 AND 1983

	PRODUCTION K_2O		ENDING INVENTORY K_2O DECEMBER 31		DISAPPEARANCE K_2O	
	1984 JANUARY-DECEMBER	1983	TOTAL 1984	TOTAL 1983	1984 JANUARY-DECEMBER	1983
Spec. Std. Muriate	239,936	211,851	18,448	44,209	265,697	198,295
Standard Muriate	2,337,742	1,452,560	368,292	190,086	2,159,536	1,597,833
Chemical Muriate	81,588	61,603	2,886	1,719	80,421	66,853
Coarse Muriate	2,869,705	2,468,208	669,254	367,176	2,567,627	2,877,413
Granular Muriate	2,197,564	1,652,197	485,793	195,640	1,907,411	1,745,208
Soluble Muriate	814,797	688,525	156,141	150,816	809,472	737,879
Total	8,541,332	6,534,944	1,700,814	949,646	7,790,164	7,223,481

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA		* EXPORTS		U.S. & CANADA		* EXPORTS			
	1984 JAN-DEC	1983	1984 JAN-DEC	1983	1984 JAN-DEC	1983	1984 JAN-DEC	1983	1984 JAN-DEC	1983
Spec. Std. Muriate	6,171	1,564	203,557	153,207	-	-	-	-	209,728	154,771
Standard Muriate	308,077	215,947	1,881,014	1,436,382	44,853	48,905	214	-	2,234,158	1,701,234
Chemical Muriate	-	-	-	-	71,834	64,933	1,035	1,214	72,869	66,147
Coarse Muriate	2,491,470	2,723,706	180,238	216,305	-	-	-	-	2,671,708	2,940,011
Granular Muriate	1,432,412	1,351,384	376,305	281,832	-	-	-	-	1,808,717	1,633,216
Soluble Muriate	508,707	483,922	98,812	108,104	122,907	103,942	63,554	36,231	793,980	732,199
Total	4,746,837	4,776,523	2,739,926	2,195,830	239,594	217,780	64,803	37,445	7,791,160	7,227,578

*Exports listed on reverse side.

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
CALENDAR YEAR 1984 AND 1983

	PRODUCTION K_2O 1984 JANUARY-DECEMBER	1983	ENDING INVENTORY K_2O DECEMBER 31 TOTAL 1984	TOTAL 1983	DISAPPEARANCE K_2O 1984 JANUARY-DECEMBER	1983
Standard Muriate	505,667	431,643	99,974	164,988	570,681	530,413
Chemical Muriate	34,802	32,939	2,804	542	32,540	35,909
Coarse Muriate	270,492	223,697	55,330	73,489	288,651	234,922
Granular Muriate	561,139	510,195	91,998	77,799	546,940	526,773
Soluble Muriate	39,440	44,388	5,019	885	35,306	49,412
Sulphates	284,312	325,270	94,185	116,635	306,762	328,857
Total	1,695,852	1,568,132	349,310	434,338	1,780,880	1,706,286

	AGRICULTURAL SALES K_2O U.S. & CANADA 1984 JAN-DEC	1983	* EXPORTS 1984 JAN-DEC	1983	NON-AGRICULTURAL SALES K_2O U.S. & CANADA 1984 JAN-DEC	1983	* EXPORTS 1984 JAN-DEC	1983	TOTAL SALES K_2O AG & NON-AG 1984 JAN-DEC	1983
Standard Muriate	182,028	225,869	262,865	200,098	116,491	76,850	7,501	7,667	568,885	510,484
Chemical Muriate	-	-	-	-	32,090	36,294	465	399	32,555	36,693
Coarse Muriate	192,568	225,562	87,158	11,418	-	-	-	-	279,726	236,980
Granular Muriate	441,305	434,282	111,066	61,622	-	-	-	-	552,371	495,904
Soluble Muriate	16,024	18,329	379	4,577	19,057	27,652	12	-	35,472	50,558
Sulphates	204,873	230,085	85,882	80,511	4,527	3,920	983	673	296,265	315,189
Total	1,036,798	1,134,127	547,350	358,226	172,165	144,716	8,961	8,739	1,765,274	1,645,808

*Exports listed on reverse side.

POTASH & PHOSPHATE INSTITUTE

U. S. PRODUCERS POTASH SALES

(Short Tons K_2O)

CALENDAR YEAR 1984

NON-AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Alabama	12,980	-	-	1,327	-	14,307
Arizona	12	-	-	-	12	24
Arkansas	27	-	-	29	98	154
California	11,265	-	-	71	781	12,117
Colorado	5,550	-	-	-	63	5,613
Connecticut	52	-	-	-	-	52
Delaware	3,726	-	-	-	-	3,726
Florida	877	-	-	76	-	953
Georgia	43	-	-	-	256	299
Illinois	10,047	-	-	29	26	10,102
Indiana	61	-	-	-	11	72
Iowa	317	-	-	-	-	317
Kansas	1,470	-	-	534	66	2,070
Kentucky	50	-	-	-	-	50
Louisiana	1,463	-	-	494	-	1,957
Maine	75	-	-	-	-	75
Maryland	-	-	-	-	73	73
Massachusetts	589	-	-	-	-	589
Michigan	62	-	-	-	421	483
Minnesota	40	-	-	-	-	40
Mississippi	81	-	-	83	-	164
Missouri	587	-	-	74	854	1,515
Montana	15	-	-	-	-	15
Nebraska	74	-	-	-	51	125
Nevada	-	-	-	-	275	275
New Jersey	272	-	-	109	267	648
New Mexico	19,664	-	-	13,058	-	32,722
New York	8	-	-	-	-	8
North Carolina	51	-	-	-	-	51
Ohio	327	-	-	93	-	420
Oklahoma	8,245	-	-	236	113	8,594
Oregon	18	-	-	-	-	18
Pennsylvania	2,427	-	-	75	84	2,586
Rhode Island	121	-	-	-	-	121
South Carolina	28	-	-	100	1	129
Tennessee	146	-	-	136	13	295
Texas	49,476	-	-	2,493	189	52,158
Utah	14,804	-	-	40	107	14,951
Washington	3,202	-	-	-	-	3,202
West Virginia	-	-	-	-	114	114
Wisconsin	222	-	-	-	-	222
Wyoming	107	-	-	-	259	366
TOTAL U.S.	148,581	-	-	19,057	4,134	171,772
CANADA						
Alberta	-	-	-	-	63	63
Br.Columbia	-	-	-	-	83	83
Manitoba	-	-	-	-	65	65
Ontario	-	-	-	-	129	129
Saskatchewan	-	-	-	-	53	53
TOTAL CANADA	-	-	-	-	393	393
EXPORTS	7,966	-	-	12	983	8,961
TOTAL NON-AG.	156,547	-	-	19,069	5,510	181,126
GRAND TOTAL	601,440	279,726	552,371	35,472	296,265	1,765,274